

7

**PERSONAL BEHAVIOURAL
LEADERSHIP STYLES****Duration: 1 day****Workshop Purpose**

As managers of teams, all efforts to be effective leaders in business boil down to one critical truth: **Success rests on the success of the individuals within a team.**

New research suggests that the most effective leaders use a collection of distinct leadership styles - each in the right measure, at just the right time. Such flexibility is tough to put into action, but it pays off in performance. And better yet, it can be learned.

Competency Outputs

1. Build an effective team by bringing out the best in everyone.
2. Understand their own as well as their team members' natural behavioural style and develop awareness of how their behaviour impacts on the dynamics and motivation levels of the team.
3. Understand, respect, appreciate and value individual differences.
4. Develop strategies for working together to increase productivity and effectiveness.
5. Give and accept constructive feedback.
6. Use behavioural/personal style analysis to maximise teamwork, build trust and get results.

Methodology

- Self and team analysis, reflection and action plan
- Role plays
- Application project to ensure transfer from workshop to workplace